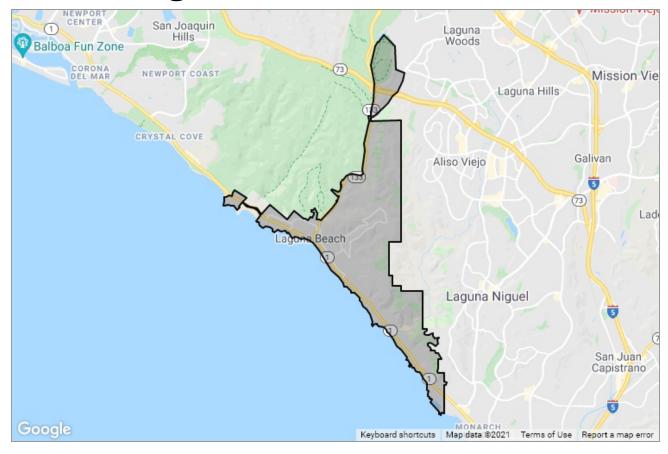




LOCAL ECONOMIC AREA REPORT

# Laguna Beach, California











### Criteria Used for Analysis

Income:

Median Household Income

\$122,874

Age: Median Age 50.9

Population Stats: **Total Population** 23,814

Segmentation: 1st Dominant Segment **Urban Chic** 

### **Consumer Segmentation**

Life Mode

What are the people like that live in this area? **Upscale Avenues** 

Prosperous, married couples in higher-density neighborhoods

Urbanization

Where do people like this usually live?

Suburban Periphery

Affluence in the suburbs, married couple-families, longer commutes

Top Tapestry Segments Urban Chic		Top Tier	Laptops and Lattes	Trendsetters	Exurbanites	
% of Households	5,362 (48.2%)	2,532 (22.8%)	1,861 (16.7%)	635 (5.7%)	528 (4.7%)	
Lifestyle Group	Upscale Avenues	Affluent Estates	Uptown Individuals	Uptown Individuals	Affluent Estates	
Urbanization Group	Suburban Periphery	Suburban Periphery	Principal Urban Centers	Principal Urban Centers	Suburban Periphery	
Residence Type	Single Family	Single Family	High-Density Apartments	High-Density Apartments	Single Family	
Household Type	Married Couples	Married Couples	Singles	Singles	Married Couples	
Average Household Size	2.37	2.82	1.85	2.1	2.48	
Median Age	38.4	46.2	36.9	35.5	49.6	
Diversity Index	45.2	34.4	47.1	75.2	32.6	
Median Household Income	\$98,000	\$157,000	\$93,000	\$51,000	\$98,000	
Median Net Worth	\$226,000	\$567,000	\$70,000	\$16,000	\$451,000	
Median Home Value	\$465,000	\$666,000	_	_	\$346,000	
Homeownership	66.7 %	90.5 %	37.9 %	24.9 %	85.4 %	
Average Monthly Rent	_	_	\$1,830	\$1,340	_	
Employment	Professional or Management	Professional or Management	Professional or Management	Professional, Services or Management	Professional or Management	
Education	College Degree	College Degree	College Degree	College Degree	College Degree	
Preferred Activities	Visit museums, art galleries . Ski; practice yoga; hike; play tennis.	Shop at high-end retailers and chains . Own lavish vacation homes.	Support the environment . Stay connected via laptop, iPad, mobile phone.	Travel frequently . Shop at Whole Foods, Trader Joe's.	Contract for home care services . Prefer natural, organic products.	
Financial	Own healthy portfolios	Hire financial advisers	Save for retirement	Seek financial advice; build stock portfolios	Invest actively; use financial planners	
Media	Shop, bank online	Access radio and newspapers online	Listen to classic rock, jazz, blues	Stay connected; prefer texting	Support public TV/radio	
Vehicle	Choose luxury imports	Purchase / lease fully equipped luxury cars	Take public transportation; walk, bike	Choose subcompacts, public transportation	Choose late-model luxury cars, SUVs	







# About this segment Urban Chic

Thisisthe

#1

dominant segment for this area

In this area

48.2%

of households fall into this segment

In the United States

1.3%

of households fall into this segment

### An overview of who makes up this segment across the United States

### Who We Are

Urban Chic residents are professionals who live a sophisticated, exclusive lifestyle. Half of all households are occupied by married-couple families, and about 30 percent are singles. These are busy, well-connected and well-educated consumers--avid readers and moviegoers, environmentally active and financially stable. This market is a bit older, with a median age of almost 43 years, and growing slowly, but steadily.

### Our Neighborhood

- More than half of Urban Chic households include married couples, 30% are singles.
- Average household size is slightly lower than average at 2.37.
- Homes range from prewar to recent construction, high-rise to single family.
- Over 60% of householders live in single-family homes, more than one in four live in multi-unit structures.
- Two-thirds of homes are owner occupied.
- Major concentrations of these neighborhoods are found in the suburban periphery of large metropolitan areas on the California coast and along the East Coast.
- Most households have two vehicles available.
   Commuting time is slightly longer, but commuting by bicycle is common.

#### Socioeconomic Traits

- Well educated, more than 60% of residents hold a bachelor's degree or higher.
- Unemployment rate is well below average at 5%; labor force participation is higher at 69%.
- Residents are employed in white-collar occupations-in managerial, technical and legal positions.
- Over 40% of households receive income from investments
- Environmentally aware, residents actively recycle and maintain a "green" lifestyle.
- These busy, tech-savvy residents use PCs extensively for an array of activities such as shopping, banking and staying current—a top market for Apple computers.

### Market Profile

- Shop at Trader Joe's, Costco or Whole Foods.
- Eat organic foods, drink imported wine, and truly appreciate a good cup of coffee.
- Travel extensively (domestically and internationally).
- Prefer to drive luxury imports and shop at upscale establishments.
- Embrace city life by visiting museums, art galleries and movie theaters for a night out.
- Avid book readers of both digital and audio formats.
- Financially shrewd residents that maintain a healthy portfolio of stocks, bonds and real estate.
- In their downtime, enjoy activities such as sking, yoga, hiking and tennis.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update Frequency: Annually.





## About this segment Top Tier

Thisisthe

#2

dominant segment for this area

In this area

22.8%

of households fall into this segment

In the United States

17%

of households fall into this segment

### An overview of who makes up this segment across the United States

### Who We Are

Consumers in Top Tier, Tapestry's wealthiest market, earn more than three times the average U.S. household income. They have the purchasing power to indulge any choice. Aside from expenses for the upkeep of their lavish homes, consumers select upscale salons, spas and fitness centers for their personal well-being and shop at high-end retailers for their personal effects. Whether short or long, domestic or foreign, their frequent vacations spare no expense. Residents fill their weekends and evenings with opera, classical music concerts, charity dinners and shopping. These highly educated professionals have reached their corporate career goals. With an accumulated average net worth of more than \$1.5 million and income from a strong investment portfolio, many of these older residents have moved into consulting roles or operate their own businesses.

### Our Neighborhood

- Married couples without children or married couples with older children dominate this market.
- Housing units are owner occupied with the highest home values-and above-average use of mortgages.
- Neighborhoods are older and located in the suburban periphery of the largest metropolitan areas, especially along the coasts.

#### Socioeconomic Traits

- Top Tier is a highly educated, successful consumer market: more than one in three residents has a postgraduate degree.
- Annually, they earn more than three times the U.S. median household income, primarily from wages and salary, but also self-employment income and investments.
- These are the nation's wealthiest consumers. They hire financial advisers to manage their diverse investment portfolios but stay abreast of current financial trends and products.
- · Socially responsible consumers who aim for a balanced lifestyle, they are goal oriented and hardworking but make time for their kids or grandkids and maintain a close-knit group of friends.
- These busy consumers seek variety in life. They take an interest in the fine arts, read to expand their knowledge; and consider the Internet, radio and newspapers as key media
- They regularly cook their meals at home. attentive to good nutrition and fresh organic

### Market Profile

- They purchase or lease luxury cars with the latest trim, preferably imports.
- They contribute to arts/cultural organizations, educational and social groups, as well as NPR and PBS.
- Top Tier residents farm out their household chores-every service from property and garden maintenance and professional housekeeping to contracting for home improvement or maintenance projects.
- Consumers spend money on themselves; they frequently visit day spas and salons, use dry cleaning services, and exercise at exclusive
- Near or far, downtown or at the beach, they regularly visit their lavish vacation homes.
- When at home, their schedules are packed with lunch dates, book dub meetings, charity dinners, classical music concerts, opera shows and visits to local art galleries.
- Top Tier consumers are shoppers. They shop at high-end retailers such as Nordstrom (readily paying full price), as well as Target, Kohl's, Macy's and Bed Bath & Beyond, and online at Amazon.com.
- At their level of spending, it makes sense to own an airline credit card. They make several domestic and foreign trips a year for leisure and pay for every luxury along the way-a room with a view, limousines and rental cars are part of the package.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update Frequency: Annually.





## About this segment

## **Laptops and Lattes**

Thisisthe

#3

dominant segment for this area

In this area

16.7%

of households fall into this segment

In the United States

1.1%

of households fall into this segment

### An overview of who makes up this segment across the United States

### Who We Are

Laptops and Lattes residents are predominantly single, well-educated professionals in business, finance, legal, computer and entertainment occupations. They are affluent and partial to city living-and its amenities. Neighborhoods are densely populated, primarily located in the cities of large metropolitan areas. Many residents walk, bike or use public transportation to get to work; a number work from home. Although single householders technically outnumber couples, this market includes a higher proportion of partner households, including the highest proportion of samesex couples. Residents are more interested in the stock market than the housing market. Laptops and Lattes residents are cosmopolitan and connected--technologically sawy consumers. They are active and health conscious, and care about the environment.

### Our Neighborhood

- 30-something single householders, with a number of shared households, low average household size of 1.85.
- City dwellers, primarily in apartment buildings with 2-4 units, 5-19 units, or 20+ units.
- Older housing, 2 out of 3 homes built before 1970; 42% built before 1940.
- Most households renter occupied, with average rent close to \$1,800 monthly.
- Many owner-occupied homes valued at \$500 000+
- Majority of households own no vehicle at 36% (Index 398) or 1 vehicle (41%).

#### Socioeconomic Traits

- Three out of four have a bachelor's degree or higher.
- Unemployment rate is low at 5.3%; labor force participation is high, more than 75%.
- Salaries are the primary source of income for most households, but self-employment income and investment income complement the salaries in this market.
- These are health-conscious consumers, who exercise regularly and pay attention to the nutritional value of the food they purchase.
- Environmentally conscientious but also imageconscious both impact their purchasing.

#### Market Profile

- Support environmental groups, recycle faithfully and contribute to arts/cultural organizations.
- Invest in mutual funds (bonds) and maintain retirement savings plans.
- Use their laptops, iPads and mobile phones extensively to stay connected.
- Spend money on nice clothes, dining out, travel, treatments at day spas, and lattes at Starbucks
- Physical fitness a priority, exercising at a dub or other facility on a regular basis.
- Enjoy sports such as jogging/running, biking, tennis, soccer, skiing, yoga and Pilates, as well as participating in fantasy sports leagues.
- Participate in leisure activities including painting, reading books or the newspaper on their iPad, watching movies rented from Netflix, hiking, backpacking, canoeing/kayaking, as well as going to bars/clubs, the beach, movies, art galleries, museums, the theater, opera and rock concerts.
- Listen to classic rock, pop/top 40, classical, jazz, reggae, blues, folk and alternative music.
- Favor organic food, purchasing groceries at higher-end markets.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update Frequency: Annually.





## About this segment

## Trendsetters

Thisisthe

#4

dominant segment for this area

In this area

5 7%

of households fall into this segment

In the United States

1 1%

of households fall into this segment

### An overview of who makes up this segment across the United States

### Who We Are

Armed with the motto "you're only young once," Trendsetters residents live life to its full potential. These educated young singles aren't ready to settle down; they do not own homes or vehicles and choose to spend their disposable income on upscale cityliving and entertainment. Dressed head to toe in the most current fashions, their weeknights and weekends are filled discovering local art and culture, dining out or exploring new hobbies. Their vacations are often spontaneous, packed with new experiences and chronicled on their Facebook pages.

### Our Neighborhood

- Trendsetters residents are singles-living alone or with roommates or partners.
- Approximately 75% rent in upscale, multi-unit structures.
- High-rent cities like New York, San Francisco; Chicago; and Washington, D.C. are popular among renters willing to pay well above U.S. average rent.
- Commuting can take up to an hour, public transportation, walking and biking are popular, many own no vehicle.

#### Socioeconomic Traits

- These residents are young and well educated; almost half have a bachelor's degree or more.
- Well paid, with little financial responsibility, these consumers are spenders rather than savers. They seek financial advice and are already building their stock portfolios.
- Image is important to these consumers. They use the Internet to keep up with the latest styles and trends and shop around for good deals.
- Trendsetters residents travel often, exploring new destinations and experiences.
- Socially and environmentally conscious, they are willing to pay more for products that support their causes.
- Up-to-date on technology, they explore and exploit all the features of their smartphones.
- They are attentive to good health and nutrition.

### Market Profile

- Not only do Trendsetters residents spend freely on fashionable and branded clothing, they also own the latest in cell phones and tablets.
- Particularly for residents that often work at home, wireless Internet access is a must. Many are fans of Mac computers.
- To keep up with their busy social calendar, they are always connected. Texting is their preferred form of communication, but they also dedicate time to social media, recounting their experiences via Facebook and Twitter.
- Trendsetters residents seek out new adventuresexplore local arts and culture, take on new hobbies such as drawing or painting; often make last-minute travel plans.
- These avid readers embrace e-books and enewspapers but do prefer hard-copy versions of women's fashion and epicurean magazines.
- Trendsetters residents jog, run or walk for exercise and occasionally attend a yoga class.
- These consumers shop at Whole Foods or Trader Joe's and buy organic when they can; however, their cart is more often filled with prepared or ready-to-heat meals.
- To suit their urban lifestyle (and parking) options), the cars they own are subcompact.

•>RPR

Frequency: Annually.



The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update

## About this segment Exurbanites

Thisisthe

#5

dominant segment for this area

In this area

4 7%

of households fall into this segment

In the United States

1.9%

of households fall into this segment

### An overview of who makes up this segment across the United States

### Who We Are

Exurbanites residents are approaching retirement but showing few signs of slowing down. They are active in their communities, generous in their donations, and seasoned travelers. They take advantage of their proximity to large metropolitan centers to support the arts, but prefer a more expansive home style in less crowded neighborhoods. They have cultivated a lifestyle that is both affluent and urbane.

### Our Neighborhood

- Established neighborhoods (most built between 1970 and 1990) found in the suburban periphery of large metropolitan markets
- · A larger market of empty nesters, married couples with no children; average household size is 2.48.
- Primarily single-family homes with a high median value of \$346,000, most still carrying mortgages.
- Higher vacancy rate at 9%.

#### Socioeconomic Traits

- Residents are college educated; more than half have a bachelor's degree or higher, almost 80% have some college education.
- This labor force is beginning to retire. One in three households currently receive Social Security or retirement income. Labor force participation has declined to less than 60%.
- Unemployment remains low at 5.5%; more of the residents prefer self-employment or working from home.
- Consumers are more interested in quality than cost. They take pride in their homes and foster a sense of personal style.
- Exurbanites residents are well connected, using the Internet for everything from shopping to managing their finances.
- Sociable and hardworking, they still find time to stay physically fit.

### Market Profile

- Exurbanites residents' preferred vehicles are late-model luxury cars or SUVs.
- They are active supporters of the arts and public television/radio.
- Attentive to ingredients, they prefer natural or organic products.
- Gardening and home improvement are priorities, but they also use a number of services, from home care and maintenance to personal care.
- Financially active with wide-ranging investments, these investors rely on financial planners, extensive reading and the Internet to handle their money.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 67 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2020. Update Frequency: Annually.

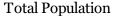








## Laguna Beach, California: Population Comparison



This chart shows the total population in an area, compared with other geographies

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### **Population Density**

This chart shows the number of people per square mile in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



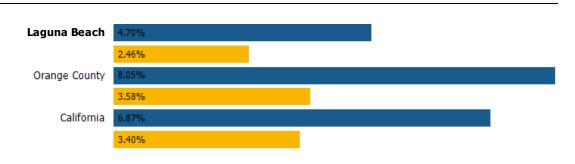
### Population Change Since 2010

This chart shows the percentage change in area's population from 2010 to 2020, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### **Total Daytime Population**

This chart shows the number of people who are present in an area during normal business hours, including workers, and compares that population to other geographies. Daytime population is in contrast to the "resident" population present during evening and nighttime hours.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Laguna Beach











### **Daytime Population Density**

This chart shows the number people who are present in an area during normal business hours, including workers, per square mile in an area, compared with other geographies. Daytime population is in contrast to the "resident" population present during evening and nighttime hours.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Laguna Beach



Orange County

4,177.6

California

249.5

### Average Household Size

This chart shows the average household size in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)

Laguna Beach 2.15 Orange County 3.03 California

### Population Living in Family Households

This chart shows the percentage of an area's population that lives in a household with one or more individuals related by birth, marriage or adoption, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020

Update Frequency: Annually

2020

2025 (Projected)

Laguna Beach | 16,638 17,079 Orange County 2,654,050 2,750,758 California

33,003,912

### Female / Male Ratio

This chart shows the ratio of females to males in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Women 2020 Men 2020

Women 2025 (Projected) Men 2025 (Projected)

Laguna Beach 50.0% 50.0% 50.1% 49.9% 50.5% 49.5% Orange County 50.5% 49.5% California 50.3% 49.7% 49.7% 50.3%









## Laguna Beach, California: Age Comparison



This chart shows the median age in an area, compared with other geographies.

Data Source: U.S. Census American
Community Survey via Esri, 2020

Update Frequency: Annually

2020 2025 (Projected)



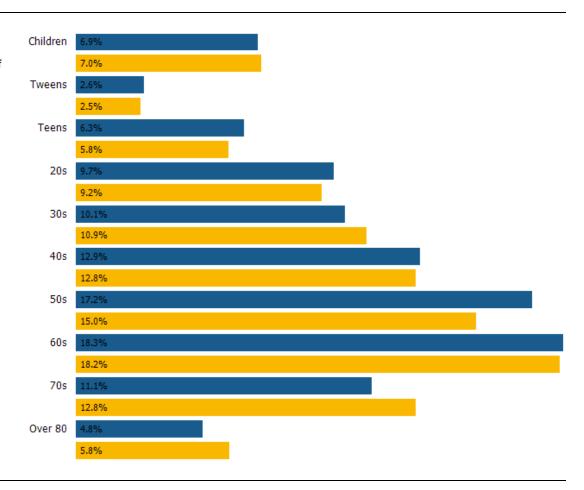
### Population by Age

This chart breaks down the population of an area by age group.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)

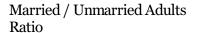








## Laguna Beach, California: Marital Status Comparison



This chart shows the ratio of married to unmarried adults in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually





### Married

This chart shows the number of people in an area who are married, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



#### **Never Married**

This chart shows the number of people in an area who have never been married, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



### Widowed

This chart shows the number of people in an area who are widowed, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



#### Divorced

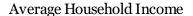
This chart shows the number of people in an area who are divorced, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually





## Laguna Beach, California: Economic Comparison



This chart shows the average household income in an area, compared with other geographies

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### Median Household Income

This chart shows the median household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

2020

2025 (Projected)



### Per Capita Income

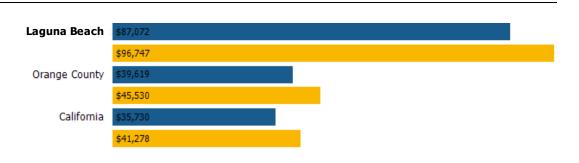
This chart shows per capita income in an area, compared with other geographies.

Data Source: U.S. Census American
Community Survey via Esri, 2020

Update Frequency: Annually

2020

2025 (Projected)



### Average Disposable Income

This chart shows the average disposable income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually



ge County \$86,788

California \$77,146









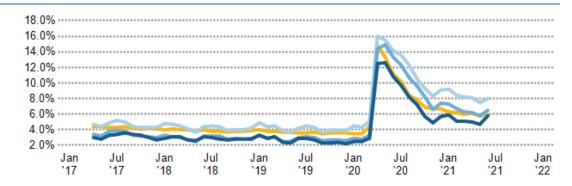
### **Unemployment Rate**

This chart shows the unemployment trend in an area, compared with other geographies.

Data Source: Bureau of Labor Statistics via 3DL

Update Frequency: Monthly



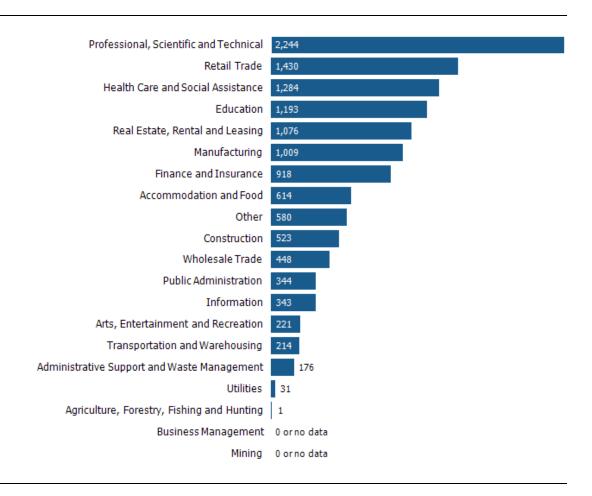


## Employment Count by Industry

This chart shows industries in an area and the number of people employed in each category.

Data Source: Bureau of Labor Statistics via Esri, 2020

Update Frequency: Annually











## Laguna Beach, California: Education Comparison

### Less than 9th Grade

This chart shows the percentage of people in an area who have less than a ninth grade education, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

### Laguna Beach 1.2%

Orange County

7.8%

California 9.0%

### Some High School

This chart shows the percentage of people in an area whose highest educational achievement is some high school, without graduating or passing a high school GED test, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

### Laguna Beach

15.9%

Orange County

19.8%

California 21.0%

### High School GED

This chart shows the percentage of people in an area whose highest educational achievement is passing a high school GED test, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

#### Laguna Beach

Orange County

1.7%

California

2.2%

## High School Graduate

This chart shows the percentage of people in an area whose highest educational achievement is high school. compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

#### Laguna Beach

7.3%

Orange County

15.7%

California

18.6%

### Some College

This chart shows the percentage of people in an area whose highest educational achievement is some college, without receiving a degree, compared with other geographies. Data Source: U.S. Census American

Community Survey via Esri, 2020

Update Frequency: Annually

### Laguna Beach | 15.9%

19.8%

Orange County California

21.0%









## Local Economic Area Report

Laguna Beach, California

### Associate Degree

This chart shows the percentage of people in an area whose highest educational achievement is an associate degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

La	a	ш	n	а	В	e	a	C	h

h 5.5%

Orange County

7.7%

California 7.8%

### Bachelor's Degree

This chart shows the percentage of people in an area whose highest educational achievement is a bachelor's degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

### Laguna Beach 33.8%

Orange County

26.4%

California 21.4%

### Grad/Professional Degree

This chart shows the percentage of people in an area whose highest educational achievement is a graduate or professional degree, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

### Laguna Beach

33.6%

Orange County

14.7%

California

12.8%

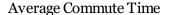








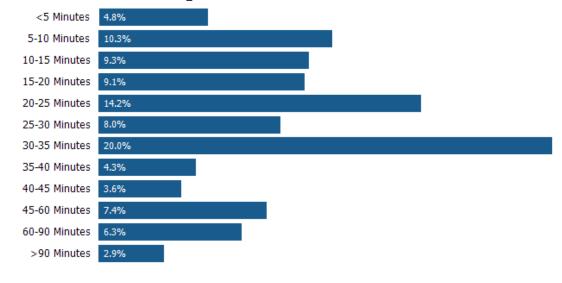
## Laguna Beach, California: Commute Comparison



This chart shows average commute times to work, in minutes, by percentage of an area's population.

Data Source: U.S. Census American Community Survey via Esri, 2020 Update Frequency: Annually

Laguna Beach



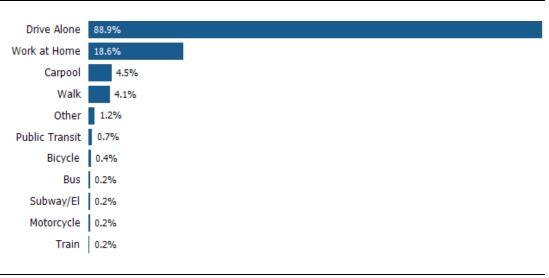
### How People Get to Work

This chart shows the types of transportation that residents of the area you searched use for their commute, by percentage of an area's population.

Data Source: U.S. Census American Community Survey via Esi, 2020

Update Frequency: Annually

Laguna Beach











## Laguna Beach, California: Home Value Comparison

### Median Estimated Home Value

This chart displays property estimates for an area and a subject property, where one has been selected. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly

Laguna Beach \$2,355,990

Orange County \$874,860

California \$683,0

\$683,080

### 12 mo. Change in Median Estimated Home Value

This chart shows the 12-month change in the estimated value of all homes in this area, the county and the state. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources

where licensed

Update Frequency: Monthly

Laguna Beach

+22.7%

Orange County

+14.7%

California

+17.2%









## **About RPR** (Realtors Property Resource)

- Realtors Property Resource® is a wholly owned subsidiary of the National Association REALTORS®.
- RPR offers comprehensive data including a nationwide database of 164 million properties – as well as powerful analytics and dynamic reports exclusively for members of the NAR.
- RPR's focus is giving residential and commercial real estate practitioners, brokers, and MLS and Association staff the tools they need to serve their clients.
- This report has been provided to you by a member of the NAR.



## **About RPR's Data**

RPR generates and compiles real estate and other data from a vast array of sources. The data contained in your report includes some or all of the following:

- **Listing data** from our partner MLSs and CIEs, and related calculations, like estimated value for a property or median sales price for a local market.
- **Public records data** including tax, assessment, and deed information. Foreclosure and distressed data from public records.
- Market conditions and forecasts based on listing and public records data.
- Census and employment data from the U.S. Census and the U.S. Bureau of Labor Statistics.
- Demographics and trends data from Esri. The data in commercial and economic reports includes Tapestry Segmentation, which classifies U.S. residential neighborhoods into unique market segments based on socioeconomic and demographic characteristics.
- Business data including consumer expenditures, commercial market potential, retail marketplace, SIC and NAICS business information, and banking potential data from Esri.
- School data and reviews from Niche.
- Specialty data sets such as walkability scores, traffic counts and flood zones.

## **Update Frequency**

- Listings and public records data are updated on a continuous basis.
- Charts and statistics calculated from listing and public records data are refreshed monthly.
- Other data sets range from daily to annual updates.

## Learn more

For more information about RPR, please visit RPR's public website: https://blog.narrpr.com







