# RED FLAGS IN TRANSACTIONS

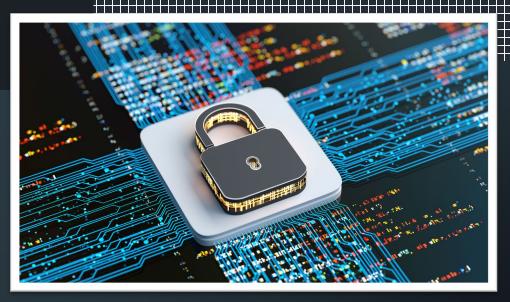
• DDAS ANGELA GUNDERSON & KATE WAGNER

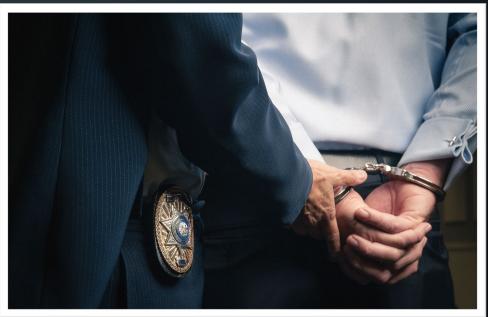
#### **DISCLAIMERS**

- This presentation is solely for informational and educational purposes. Nothing in this presentation constitutes legal advice and should not be construed as such.
- Any views or opinions expressed by the presenters are their own and are not those of the Orange County District Attorney's Office.

#### CYBERSECURITY & REAL ESTATE

- Falsified email addresses to facilitate title fraud
- Phishing attacks leading to theft of escrow funds
- Rental deposit & earnest money deposit scams
- Selling of land that isn't actually for sale





### WHO REPORTS FRAUD?



#### Homeowners

Report fraud after being alerted by OC Clerk-Recorder Courtesy Notice or notice of default



#### Escrow/Title/Notaries

Report fraud once aware of a problem, often after the transaction has closed



#### **Vigilant Realtors**

Can report
suspicious activity
at or near the time
it occurs

### MHAT CAN YOU DOS



Know your notary



Know your escrow company



Meet the borrowers/buyers/sellers in person



Visit the property



Read through the title report in detail



Call any lenders to be paid off

### RED FLAGS TO WATCH OUT FOR AND REPORT

Mortgage Broker & Escrow Company	Are co-located / broker-controlled escrows
Real Estate Agent or Broker	A key player is an unlicensed agent
Notary Public	Is unknown and/or documents are notarized outside escrow
Volume/Size	The number or size of deals doesn't add up
Suspicious Timing	Repeated refinances/quick turnarounds

### RED FLAGS TO WATCH OUT FOR AND REPORT

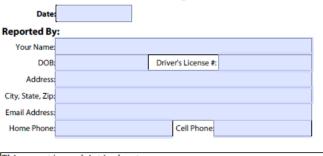
Rundown or Unoccupied Property	These types of properties are the top targets for fraudsters	
Requests for Unusually Short Escrow	Those committing frauds want to move quickly on the transactions so there is less time for fraud to be discovered	
Unwillingness to Meet in Person	Insisting on meeting in person can expose potential frauds	
Property Owner Appears to Live Abroad	Absent and/or unavailable property owners are increasingly targeted for fraud	
Property is Listed Online On Websites For Flips/Foreclosures	Fraudsters use these websites to locate properties to target for fraudulent transactions	

## LOW TECH PRECAUTIONS CAN BEAT HIGH TECH FRAUD ATTEMPTS

### HOW TO REPORT SUSPECTED FRAUD

HTTPS://ORANGECOUNTYDA.ORG/REPORT-FRAUD/

#### **Real Estate Fraud Report**





Office of the District Attorney Orange County, California

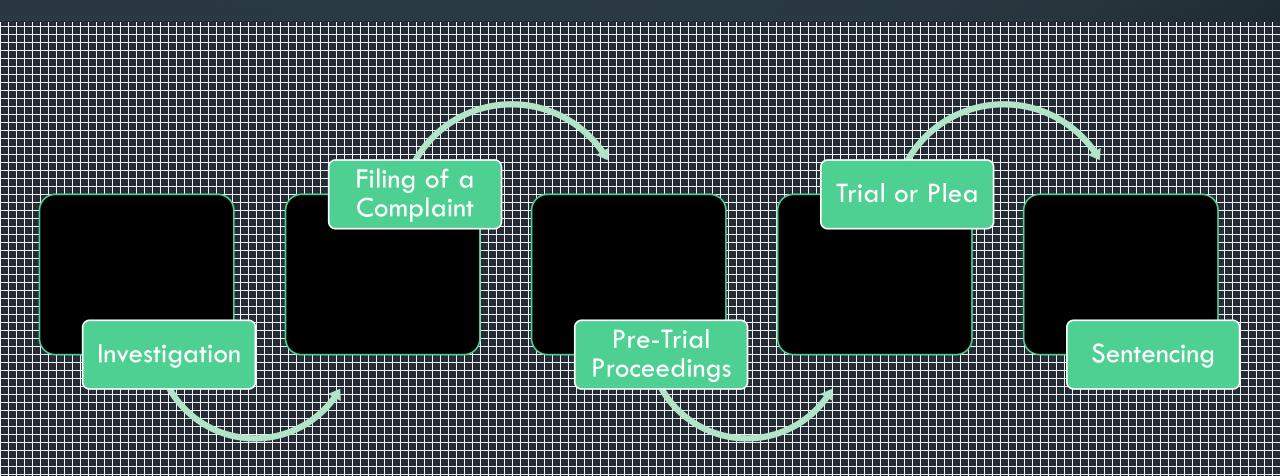
Real Estate Fraud Unit - 300/7th Fl PO Box 808 Santa Ana, CA 92701 www.orangecountyda.org REFraud@da.ocgov.com

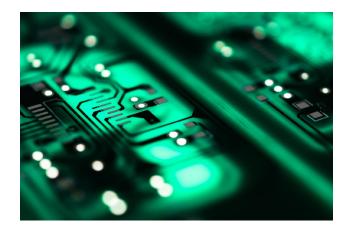
This report/complaint is about: Real Estate Purchase/Sale Lease/Rental Investment Other					
Name of Business and/or Person:					
ldentifying Information: (i.e. License #s, employer, etc.)					
Address:					
City, State, Zip:					
Phone:	Mobile Phone:		Email:		
Information about the problem transaction	on:				
Date of Transaction:	Date of Close:	Date	when Fraud was Discovered:		
Full Address of Property involved in this transaction:					
For Loan Modification: Was there a r	ecorded notice of default?	Yes No	Date of Default Notice:		
Amount of Loss:	Date of Payment:	Paid By:	Cash Check Credit Card		
Any Refund: \$	Payable to:		Other:		
Did you sign a contract? Yes No Date Contract Signed:					
Have you complained to the compan	y or person? Yes No	Complained by:	Phone Mail e-mail In Person		
Name/Title of Person Contacted:		Date:			
How did the person/company respond?					
Other actions you have taken:					

Reported to another Agency: (Agency Name, contact, and case #) Consulted Attorney/Legal Aid: (Attorney Name, contact #) Court Action is Pending: (Court, Case #, next court date)



### LIFE CYCLE OF A PROSECUTION











### QUESTIONS?



