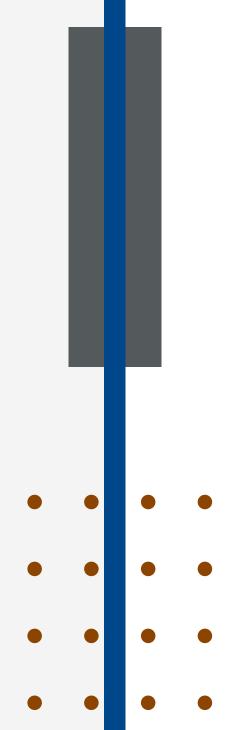


## CRMLS UPDATE

MARCH 2022



## Contents



**OCR Statistics** Zillow Photo Update Reminder: Coming Soon Still Exists Registered Listings & Coming Soon Are Not The Same New Standards of Practice for IDX Displays N.A.R. Rule Changes **CRMLS + Bright MLS Collaboration** 





### **Art Carter**

#### CEO





## OCR Statistics





## **OCR Customer Care**

#### (Jan. 2022 – current)

Phone Calls – 2,350

- Chats **460**
- Suggestions 59
- Voicemails 20
- AOR Support **13**

#### Email/Support Email/Webforms – 217



#### **OCR Education**

(Jan. 2022 – current)

N/arah \//al

- Virtual Association Trainings 6
- Broker Office Trainings 5
- January Webinar Attendees 195
- February Webinar Attendees 167
- March Webinar Attendees 174



### **OCR Compliance** Dispositions (Jan. 2022 – current)

- AOR/MLS Referral 7
- Citations Unresolved 109
- Corrected Prior to Review 303
- Duplicate 125
- Modification 41
- No Violation 231
- Unable to Verify 26
- Warning 49
- Withdrawn 35
- **Total Cases Processed 926**
- Total Chats 463



**OCR Compliance Top 5 Violations** 

(Jan. 2022 – current)

No Photo – 25

- Failure to Timely Report Listing Status Changes – 16
- Failure to Correct any Violation 13
- Branded Media 12
- Failure to Verify Accurate Listing Info (Auto Sold) – 8
- Use of Media Without Prior Written Authorization – 8



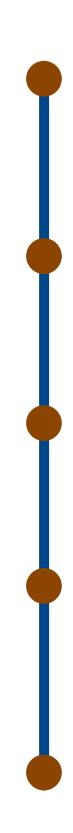
### Zillow Photo Update





#### Zillow vs VHT Studios

This January, a United States District Court ruled against Zillow and ordered it to pay VHT Studios, a real estate photography company, an estimated \$2 million in damages resulting from copyright violations.



# What are CRMLS's Rules about MLS Media?

Brokers must not place media subject to inadequate license agreements into the MLS. Inadequate license agreements include those that contain limitations on the use of media after marketing of the property stops, those containing any limitation on the MLS's ability to sublicense the media, and more.

The CRMLS End User License Agreement and the CRMLS rules both contain language to this effect. Here is a relevant section of **CRMLS Rule 11.5**:

"The submitting Participant and Subscriber grants CRMLS an irrevocable, unrestricted, transferable, perpetual, royalty-free, non-exclusive license (with the right to sublicense) to use, store, reproduce, compile, display, and distribute the media as part of its compilation."

### How Can I Comply with These Rules

#### • Option 1:

Find your next photographer or videographer on the CRMLS Photographer List.

#### • Option 2:

Use the C.A.R. Property Images Agreement (PIA).

#### • Option 3:

Have your listing brokerage's attorney draw up an agreement that complies with CRMLS Rule 11.5.





## **Reminder: Coming Soon Still Exists**

It's just no longer included in IDX





## Registered Listings & Coming Soon Are Not The Same



#### **Differences Between Registered** and Coming Soon Listings

Registered	
0.000	

No Public Marketing Not Displayed in MLS

No Commission Offered

No DOM

No Distribution Through MLS

Showings Only to Listing Broker Client

Form Required

Who can see **Registered** Listings? Listing Agent, Listing Broker, Office Managers, and MLS Staff.

**All CRMLS Users**.



#### **Coming Soon**

- Marketing Allowed
- **Commission Offered** 
  - No DOM
  - No Showings
- 21 Days Maximum
  - Form Required

### Who can see **Coming Soon** listings?



## **New Standards of Practice** for IDX Displays







## **New Standards of Practice for IDX Displays**

#### As of 3/1/2022

- Bed/Bath, SQ. FT. or Photo.

Attribution must be directly adjacent to either: Price,

If Property Description is truncated to a reasonable size, AND it is directly adjacent to the Price, Bed/Bath, sq. ft or Photo, then Attribution may be under the Property Description.

Attribution Font size no smaller than Property Description.

Attribution Font no lighter in color than Property Description.

Must clearly label as Listing Broker, Listing Office and Listing Agent. No use of "Courtesy of" and some other unclear language.

Any Call-to-Action button, box or link must specify which agent will be responding. Use of the word "Agent" alone is not compliant. There must be some clear indication that the contact information being provided is NOT going to the Listing Agent if applicable. This standard also applies to "Tour" home link or button.



### N.A.R. Rule Changes

No longer offering your services for free







## **CRMLS + Bright MLS** Collaboration







#### CRMLS + Bright MLS Collaboration

CRMLS and Bright MLS have signed an agreement to collaborate on technology solutions for the MLS Industry.

The organizations will work together to explore solutions that work for all industry stakeholders, including brokers, agents, other MLSs, and consumers.







#### CRMLS + Bright MLS Collaboration Benefits

In short, speed to market. Collaborating will make it possible for us to eliminate redundant technologies and develop and launch the real estate solutions that you need much faster.





## THANK YOU



